The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

1. **9:30 A.M. COUNTY MANAGER UPDATE**  
Mark Collins, Interim County Manager

The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

2. **10:15 A.M. LEGAL**  
Erick Knaus, County Attorney

The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

3. **11:00 A.M. PURCHASING**

RFP 696 10% SALT SAND
Consideration to approve the award and authorize the County Manager to electronically sign the purchase order for RFP 696 10% Salt Sand 2020 to Precision Excavating, Inc. in the amount not to exceed of $30,000 for the Routt County Road & Bridge Department.

Please click the link below to join the webinar:

https://us02web.zoom.us/j/85106670945?pwd=UXZZSGx1Q01Mc0s2cklGVk13Qld5UT09

Password: 522

Or Telephone:

Dial(for higher quality, dial a number based on your current location):

US: +1 253 215 8782 or +1 346 248 7799 or +1 669 900 6833 or +1 301 715 8592 or +1 312 626 6799 or +1 929 205 6099

Webinar ID: 851 0667 0945
Password: 522

The Routt County Board of Health or Board of Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to any of the below items.

1. 9:30 A.M. COUNTY MANAGER UPDATE
Mark Collins, Interim County Manager

The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

2. 10:15 A.M. LEGAL
Erick Knaus, County Attorney

The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

3. 11:00 A.M. PURCHASING
COUNTY MANAGER UPDATE
Mark Collins, Interim County Manager
The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

LEGAL
Erick Knaus, County Attorney
The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

PURCHASING
Julie Kennedy, Purchasing Agent
RFP 696 10% SALT SAND
Consideration to approve the award and authorize the County Manager to electronically sign the purchase order for RFP 696 10% Salt Sand 2020 to Precision Excavating, Inc. in the amount not to exceed of $30,000 for the Routt County Road & Bridge Department.

Documents:
RFP 696 SALT SAND 10 PERCENT 2020 BCC AGENDA COMMUNICATION FORM.PDF
RFP 696 - 2020 SALT SAND PRECISION BID.PDF

4. 11:10 A.M. COMMISSIONERS’ WORK SESSION
The following items will be discussed, and the Commissioners may provide staff direction or take action regarding these items.

5. 12:00 P.M. LUNCH BREAK

6. 2:00 P.M. 2021 BUDGET REVIEW
Budget Topics: Department of Human Services/Veterans’ Office, Public Health, Clerk and Recorder’s Office, Full Time Employees/Step Increases/CPI, Sheriff/ Detention Center, and Human Resources

Join Zoom Meeting
HTTPS://US02WEB.ZOOM.US/J/84775014764?PWD=BXFTZLDZYJJDNJRAHPXL3HTWERTUT09

Meeting ID: 847 7501 4764
Passcode: 522

Dial by your location
+1 346 248 7799 US (Houston)
+1 669 900 6833 US (San Jose)
+1 253 215 8782 US (Tacoma)
+1 312 626 6799 US (Chicago)
+1 929 205 6099 US (New York)
+1 301 715 8592 US (Germantown)

Meeting ID: 847 7501 4764
Passcode: 522

7. 4:30 P.M. MEETING ADJOURNED

Please click the link below to join the webinar:
https://us02web.zoom.us/j/85106670945?pwd=UXZZSGx1Q01Mc0s2cklGVk13Qld5UT09

Password: 522

Or Telephone:
Dial(for higher quality, dial a number based on your current location):
US: +1 253 215 8782 or +1 346 248 7799 or +1 669 900 6833 or +1 301 715
COUNTY MANAGER UPDATE
Mark Collins, Interim County Manager

The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

LEGAL
Erick Knaus, County Attorney

The Routt County Board of County Commissioners may enter executive session pursuant to C.R.S. 24-6-402(4)(b) to receive legal advice related to specific legal questions concerning Routt County’s COVID-19 response.

PURCHASING
Julie Kennedy, Purchasing Agent

Consideration to approve the award and authorize the County Manager to electronically sign the purchase order for RFP 696 10% Salt Sand 2020 to Precision Excavating, Inc. in the amount not to exceed of $30,000 for the Routt County Road & Bridge Department.

RFP 696 10% SALT SAND 2020 BCC AGENDA
RFP 696 -2020 SALT SAND PRECISION BID.PDF

COMMISSIONERS’ WORK SESSION
The following items will be discussed, and the Commissioners may provide staff direction or take action regarding these items.

LUNCH BREAK

2021 BUDGET REVIEW
Budget Topics: Department of Human Services/Veterans’ Office, Public Health, Clerk and Recorder’s Office, Full Time Employees/Step Increases/CPI, Sheriff/ Detention Center, and Human Resources

Join Zoom Meeting
HTTPS://US02WEB.ZOOM.US/J/84775014764?
PWD=BXFTZLDZYJJDNUJRAHPXL3HTWERTUT09
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MEETING ADJOURNED

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All programs, services and activities of Routt County are operated in compliance with the Americans with Disabilities Act. If you need a special accommodation as a result of a disability, please call the Commissioners Office at (970) 879-0108 to assure that we can meet your needs. Please notify us of your request as soon as possible prior to the scheduled event. Routt County uses the Relay Colorado service. Dial 711 or TDD (970) 870-5444.
### I. DESCRIBE THE REQUEST OR ISSUE:

Request the Board of County Commissioners approve the award and authorize the County Manager to electronically sign the purchase order for RFP 696 10% Salt Sand 2020 to Precision Excavating, Inc. in the amount not to exceed of $30,000 for the Routt County Road & Bridge Department.

### II. RECOMMENDED ACTION:

Motion by the Board of County Commissioners approve the award and authorize the County Manager to electronically sign the purchase order for RFP 696 10% Salt Sand 2020 to Precision Excavating, Inc. in the amount not to exceed of $30,000 for the Routt County Road & Bridge Department.

### III. DESCRIBE FISCAL IMPACTS (VARIATION TO BUDGET):

| CURRENT BUDGET: | $29,000 ** |
| PROPOSED EXPENDITURE: | $$30,000 |
| FUNDING SOURCE: | PW Roads 25420709 743600 |

**The remaining budget for the 2019-2020 is $7,000. The 2020-2021 budget is $22,000. We do not believe we will need a supplemental budget request at this time.**

### IV. IMPACTS OF A REGIONAL NATURE OR ON OTHER JURISDICTIONS (IDENTIFY ANY COMMUNICATIONS ON THIS ITEM):

None.
V. BACKGROUND INFORMATION:

The Routt County Purchasing Agent sent out RFP 696 10% Salt Sand 2020 for proposals to six (6) suppliers and three (3) submitted proposals. While Precision Excavating, Inc. did not provide the lowest price per ton, the project manager has recommended award due to the proximity to the County Shops for access to the product.

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Estimated Tons to Purchase from December 2020 through May 2021</th>
<th>Price per Ton</th>
<th>Total Price Road Salt Sand 10%</th>
<th>Lead Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elam</td>
<td>1,200</td>
<td>$22.50</td>
<td>$27,000</td>
<td>Dec 1 as needed</td>
</tr>
<tr>
<td>Precision Excavating</td>
<td>1,200</td>
<td>$25.00</td>
<td>$30,000</td>
<td>2 weeks</td>
</tr>
<tr>
<td>3B Enterprises</td>
<td>1,200</td>
<td>$26.50</td>
<td>$31,920</td>
<td>2 weeks</td>
</tr>
</tbody>
</table>

2019 Pricing:

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Year</th>
<th>Price per Ton</th>
<th>Purchase Order Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elam</td>
<td>2019</td>
<td>$22.16</td>
<td>$26,592</td>
</tr>
<tr>
<td>3B Enterprises</td>
<td>2019</td>
<td>$26.45</td>
<td>$31,740</td>
</tr>
<tr>
<td>Precision Excavating</td>
<td>2019</td>
<td>$26.60</td>
<td>$31,920</td>
</tr>
</tbody>
</table>

VI. LEGAL ISSUES:

None anticipated.

VII. CONFLICTS OR ENVIRONMENTAL ISSUES:

None anticipated.

VIII. SUMMARY AND OTHER OPTIONS:

Recommend the Board of County Commissioners approve the award and authorize the County Manager to electronically sign the purchase order for RFP 696 10% Salt Sand 2020 to Precision Excavating, Inc. in the amount not to exceed of $30,000 for the Routt County Road & Bridge Department.
SALT SAND 2020
ROUXTT COUNTY, COLORADO
PROPOSAL RESPONSE SHEET

Salt Sand Specifications

<table>
<thead>
<tr>
<th>SIEVE SIZE</th>
<th>% PASSING</th>
<th>LA ABRASION &lt;40</th>
</tr>
</thead>
<tbody>
<tr>
<td>3/8&quot;</td>
<td>100</td>
<td>(AASHTO T 96)</td>
</tr>
<tr>
<td>#4</td>
<td>60-100</td>
<td></td>
</tr>
<tr>
<td>#8</td>
<td>40-90</td>
<td></td>
</tr>
<tr>
<td>#16</td>
<td>20-60</td>
<td></td>
</tr>
<tr>
<td>#200</td>
<td>0-5</td>
<td></td>
</tr>
</tbody>
</table>

Estimated
Quantity Description Unit Price Total
1200 Tons 10% Road Salt Sand $2.50/ton $30,000

Receipt of Addendum Numbers __________ is hereby acknowledged. It is the Offeror’s responsibility to make inquiry as to the addenda issued. All addenda will be located on the Routt County website http://www.co.routt.co.us.

Grand Total: $30,000

Grand Total Cost (written out): Thirty Thousand and 00/100 Dollars

Lead Time: 2 weeks

Date: 9/19/2020

Company Name: Precision Excavating, Inc.
Authorized Signature: David S. Zehner
Printed Name: David S. Zehner
Address: P.O. Box 740, Hayden CO 81639
Phone: 970-276-3359
Email: DZehner@PrecisionExcavatingInc.com