



**CLIENT:** Routt County  
**PROJECT:** Exterior camera replacement  
**SUBMITTAL DATE:** 10/1/2018

CML Security proposes to furnish all materials, termination, installation and engineering as listed in the following scope.

**CLARIFICATIONS:**

1. This proposal and/or any subsequent revisions shall become part of any subcontract.
2. CML Security reserves the right to retract this bid in the event of no mutually agreeable subcontract.
3. All materials, engineering, coordination, Installation, Termination and project management required to complete our scope of work as listed herein.
4. Includes all travel and jobsite expenses.
5. All applicable taxes included
6. Bond Included

**INCLUDED IN BASE:**

1. Remove and replace 7 exterior 2.0mp 1080p fixed cameras at jail facility.
2. Remove and replace 7 exterior pole mounted 2.0mp 1080p fixed cameras at Justice facility.
3. Remove and replace 2 exterior wall mounted 2.0mp 1080p fixed cameras at Justice facility.
4. Provide and install new PoE network switches as required.
5. Provide and install new cameras licenses necessary.
6. Provide and install new Cat6 cable to each new camera location.
7. Provide labor to configure new cameras.
8. Provide programming labor to provide for HMI callup of new cameras.

**EXCLUSIONS:**

1. Fees, permits, or other assessment
2. Prevailing wages of any kind
3. Increase in video storage capacity.
4. Power circuits, UPS circuits.
5. Trash removal beyond local dumpster

**BASE BID PRICE: \$55,600.00**

**CLOSING:**

We appreciate the opportunity to partner with you to provide a solution to fit your needs. If you have any questions or concerns, please feel free to call or email any time.

Sincerely,

A handwritten signature in black ink, appearing to read 'James M. Powell'.

James M Powell (Mike)  
Vice President – Systems Support Division  
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