

<b>Tread of Pioneers Museum</b>	<b>Museum &amp; Heritage Advisory Board</b>			
	<b>2016 Actuals</b>	<b>2017 Actuals</b>	<b>2018 Projected</b>	<b>2019 BUDGET</b>

*Beginning Balance*

	99119	103344	129629	195043
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**PROJ REVENUE**

Property Tax	191039	193081	214479	<b>212500</b>
Dues/Donations	16355	23961	24299	<b>22000</b>
Fundraising Events	14424	18401	18489	<b>16000</b>
Donations (see above)	53122	59831	93913	<b>55000</b>
Grants	14452	0	953	<b>5000</b>
Admissions/Sales	23414	27273	31031	<b>28000</b>
Museum Store Sales	19319	26050	23076	<b>22000</b>
Misc. Income	10201	7213	7847	<b>5500</b>
<b><u>PROJ REVENUE TOTAL</u></b>	<b>342326</b>	<b>355810</b>	<b>414087</b>	<b>366000</b>
<b><u>TOTAL REVENUE BALANCE (BEG. BALANCE + PROJ. REVENUE)</u></b>	<b>441445</b>	<b>459154</b>	<b>543716</b>	<b>561043</b>

**EXPENSES**

Payroll Expenses	48686	50181	52347	<b>55700</b>
*** General Operating	29279	26540	28591	<b>29500</b>
Program Expense Incl. program payroll	188,356	184,640	191,924	<b>219,900</b>
Promotions/Advertising	0	0	0	<b>0</b>
Professional Services	13006	7969	7800	<b>8500</b>
Equipment Repairs/Maintenance	19492	15396	20081	<b>18000</b>
Training/Education	842	582	2416	<b>1500</b>
Museum Supplies	1024	676	508	<b>1000</b>
Capital Projects/Programs	2932	1101	10942	<b>6500</b>

Fundraising Expense	7993	9482	10385	<b>8000</b>
Museum Store Costs	21,620	29,160	19,759	<b>27,700</b>
Misc. Expense	4871	3798	3920	<b>4300</b>
<b>TOTAL EXPENSES</b>	<b>338101</b>	<b>329525</b>	<b>348673</b>	<b>380600</b>
<b>Ending Balance</b>	<b>103344</b>	<b>129629</b>	<b>195043</b>	<b>180443</b>

\*\*\*This includes : Rent, phone, utilities, insurance, office supplies, postage, etc.