



**CLIENT:** Steve Faulkner – [sfaulkner@co.routt.co.us](mailto:sfaulkner@co.routt.co.us)  
**PROJECT:** Routt County – Camera Upgrade Rev1  
**SUBMITTAL DATE:** 3/11/2022

CML Security proposes to furnish all materials, termination, installation, and engineering as listed in the following scope.

**CLARIFICATIONS:**

1. This proposal and/or any subsequent revisions shall become part of any subcontract.
2. CML Security reserves the right to retract this bid in the event of no mutually agreeable subcontract.
3. Includes all travel and jobsite expenses.
4. Includes Performance & Payment Bond.

**INCLUDED IN BASE:**

1. Supply and install (28) Avigilon IP cameras to replace existing analog cameras.
2. Supply and install (1) Avigilon IP PTZ camera at maintenance shop.
3. Supply and install all necessary Cat 6 cabling.
4. All necessary programming.
5. All necessary licenses and firmware updates.

**EXCLUSIONS:**

1. Permits
2. Conduit/raceway system, including junction boxes, pull boxes, ladder tray, wire ways, etc.
3. Power circuits of any kind.
4. Cash allowances or owner contingencies of any kind are not included in this proposal
5. Prevailing wage of any kind.
6. Additional camera storage of any kind.

**BASE BID PRICE:           \$65,875.00**

**CLOSING:**

We appreciate the opportunity to partner with you to provide a solution to fit your needs. If you have any questions or concerns, please feel free to call or email any time. The proposal is valid for 30 days. A purchase order must be issued before any scheduling of work can begin.

Sincerely,

Cory Solberg  
 CML Security  
 Systems Support Division Manager  
 C. 303.908.3230  
 E. [csolberg@cmlsecurity.us](mailto:csolberg@cmlsecurity.us)